

BHEA SPRING USED CURRICULUM FAIR

WHEN: Saturday, May 15, 2010 from 10AM – 1 PM

WHERE: Our Lady of Fatima Catholic Church, 860 Louisville Rd., Alcoa, TN (near Alcoa Wal-Mart)

DIRECTIONS: Follow Hwy 129 (Alcoa Hwy) going toward Alcoa, until you reach the intersection of Hwy 129 & Louisville Rd, at the Wal-Mart. Turn right on Louisville Rd. Our Lady of Fatima Church will be immediately on your right. The fellowship hall is located around to the right of the church in the back. Watch for signs.

WHAT TO DO IF:

You want to buy:

- 1) Personal checks, with all updated info on the check, will be accepted. However, there will be a \$30 PENALTY for bad checks. If you use cash, please bring plenty of change – no more than \$20 will be given in change, so we will not accept any large bills to pay for a few items.
- 2) There will be a 5% surcharge added to your purchase to cover expenses, mistakes, & usage fee for the facilities.
- 3) There will be no early sales, no hoarding, or holding of books. Please be considerate of others. Make sure that any books you do not buy, are put back on the proper tables, in a timely manner, so others have a chance to see them.
- 4) If you must bring your children, they must stay with you at all times & are not allowed to run freely through the building. They are not allowed to play with or open any games or toys that are for sale. We appreciate your cooperation in this matter.
- 5) There will be free 2010 Product Literature bags available for each buyer.

You want to sell: PLEASE PAY CLOSE ATTENTION TO LABELING DETAILS!!!

Sellers will need to bring items, already properly labeled, on Friday, May 14, 11:00 AM – 12:30 PM.

You will fill out a registration card to register your personal code. This will allow us to know exactly what you sold, so we know what to pay you. We will collect a 5% charge based on what you sell. This will be used to pay our expenses.

Personal code – Item #	(Set info, if needed)	Price
*Subject &/or Subcategory	*Age &/or	*Grade

****IMPORTANT!! A NEW GOVERNMENT LAW PREVENTS US FROM SELLING ANY CHILDRENS' BOOKS, FOR AGES 12 & UNDER, THAT WERE PRINTED BEFORE 1985. PLEASE CHECK BOOKS BEFORE SUBMITTING THEM FOR SALE. ALSO ANY TOYS OR EDUCATIONAL GAMES THAT COULD CONTAIN LEAD OR PHTHALATES MUST NOT BE SUBMITTED FOR SALE. SEE www.hslda.org/docs/news/200902100.asp FOR MORE DETAILS SEE THE END OF THIS DOCUMENT.**

- 1) Everything must be labeled – See label above. Use computer mailing labels run through the printer & printed with your personal code in the top left corner. Put the labels on the items for sale, then in a legible hand write the item # and price; set info, if needed. Write the *subject, *age &/or *grade only if this info is not already visible on the exterior of the book. We are trying to phase out using masking tape, but if you must use it, use beige masking tape only (NO Colored tape) & put clear scotch tape under it so the person who buys the book can remove the masking tape without damaging the book. The tape will not be removed at checkout.
 - a) Your personal code, which is any 2 digits, followed by your 3 initials (ex. 18CAK), goes in the top left corner.
 - b) The item number, which is a number you give to each item that you sell, goes next to your personal code, separated by a hyphen (ex. 18CAK-1, 18CAK-2, etc.).
 - c) The price of the item goes in the top right corner.
 - d) Items sold as a set should each be labeled & stacked with a rubber band around them or put in a 1-2 gallon ziplock bag. Between the item # and the price, put what part of the set it is (ex. 1 of 2, 1 of 3, etc.). On the labels for the other items in the set, do not put the price on the labels, but do put what part of the set it is (ex. 2 of 2 or 2 of 3, 3 of 3).

Suggestion: If you use a large ziplock bag for your set, put the same info on a 3 x 5 card, putting "set of 3" or whatever number it is, between the item # and the price, & secure the card on all 4 sides to the outside of your bag. You will still need to label each item in the bag. I will have some large bags available for a small fee.
 - e) *The subject and/or subcategory name (taken from the list below) goes in the lower left corner. *The age and/or the grade level of the material go in the lower right corner.

IT IS VERY IMPORTANT TO WRITE LEGIBLY OR IT MAY NOT SELL. *No book will be offered for sale unless the correct information is on the label.* This info is essential for you to receive payment for materials sold & to aid placement of the items on the correct sale tables.

*Do not have to put on the label if it is clearly visible on the exterior of the book.

- 2) Each free item needs to be marked. Write FREE on a label & attach it to the item.
- 3) Seller is responsible for determining the price of the material. If the listed price is to be adjusted, it can only be adjusted if the seller does so personally at the checkout.

PRICING SUGGESTIONS:

In the past someone has always come & asked how they should price their books. Here are some suggested guidelines, but ultimately the decision is yours. You know what you put into your books & what you would like to get out of them.

Suggestion: For future reference, use a pencil & put the price you paid for a book in the front inside cover.

Bought new; now used & in good shape: 33% - 50% off original price

Bought new, never used: 25% - 33% off original price

Bought used: 33% - 50% off used price

Books that are still usable but have new editions out: 67% - 75% off original price

NOTE: Usually New Edition means they have changed the cover or arrangement of the material, but most of the time the material is the same & still perfectly good to use (for example, Math). You can get good bargains here.

- 4) You can make a master list for yourself, but you will not have to turn this in with your books. It helps you know what books have sold if you assign an item # to each book.
- 5) The tables will be arranged according to subject. Sellers are responsible for placing their own items on the appropriate tables at the times for drop off. You may then leave your empty boxes, labeled with your personal code, under the tables. Your boxes will be put with any books that do not sell.

DISCLAIMER: *BHEA does not accept responsibility for the content of the material sold. If we determine that material is clearly offensive or in opposition to Christian values, then the material will be removed from display & returned to the owner. BHEA and curriculum volunteers do not accept responsibility for any lost or damaged items or for items not picked up by the designated time.*

Pick up unsold items and money: Saturday afternoon, 3:00 – 4:00 PM

Please follow the instructions for pick up. You will not receive your money until you have first checked your unsold items by your personal code, boxed them, and then checked a second time by a volunteer at the checkout table. Only then will you receive your money & a report of the items that you have sold. After 4:00 PM, any items left unclaimed will be disposed of, as we see fit.

Please remember to respect the dates & times that are scheduled for bringing & picking up books.

If someone needs the information about this sale & does not get the newsletter, let them know it is on the web. www.bhea.net

VOLUNTEERS NEEDED!

We are now accepting volunteers, for particular days & times, to help with the curriculum fair. There will be a volunteer sale the day before the actual fair. Those that volunteer to help with the fair & work their full shift will be exempt from the 5% surcharge on books they sell and the 5% on items purchased at the volunteer sale. Any further purchases after the volunteer sale will include the surcharge. *There will be no holds on any books. We are also asking you not to purchase books for someone else. These are for your own use. You will be on your honor.* We ask all volunteers NOT to bring their children. The risk for distraction and therefore errors are too great. We are handling other peoples' property as well as their money, & can not afford mistakes.

WORK SHIFTS:

BHEA members have preference until May 1st. It is then open to nonmembers.

Friday, May 15 th	9:00 AM – 5:00 PM	4-5 people needed
Saturday, May 16 th	9:00 AM – 1:00 PM	8-9 people needed
	1:00 PM – 5:00 PM	4-5 people needed

Call 379-9181 or e-mail vanderveen5@charter.net to volunteer. Thank you

<u>List of Subjects & Subcategories</u>			
<u>AUDIO-VISUALS</u>	<u>BIBLE</u>	<u>EDUCATIONAL</u>	<u>ART – MUSIC - PE</u>
Cassettes	character building	games	supplies
Videos	memory	toys	instruments
CD's	Christian books	puzzles	sports equipment
DVD's	studies		books
	reference		
<u>FOREIGN LANGUAGE</u>	<u>LANGUAGE ARTS</u>	<u>SOCIAL STUDIES</u>	<u>HOME LIFE RESOURCES</u>
Spanish	Handwriting	US History	Home Economics
Latin	Grammar	World History	Stewardship
Greek	Creative Writing	Modern History	Child Training
French	Thinking Skills	Church History	Marriage & Family
German	Spelling	Government	Home & Family
Hebrew	Vocabulary	Geography	Life Skills
Etc.	Speech/Logic	Economics	
<u>MATHEMATICS</u>	<u>READING or LITERATURE</u>	<u>SCIENCE</u>	<u>UNIT STUDIES</u>
Arithmetic	Readers	Health	Weaver
General Math	Phonics	General Science	Five in a Row
Algebra	Reading Skills	Physical Science	Amanda Bennett
Geometry	Biographies	Biology	Konos
Advanced Math	Classics	Chemistry	thematic units
Consumer Math	American Literature	Physics	
Calculus	British Literature	Geology	<u>SONLIGHT</u>
Manipulatives	Lit. based curriculum	Anatomy/Physiology	Reading books
		Astronomy	
<u>REFERENCE</u>	<u>TEACHING AIDS</u>	<u>COMPUTER</u>	<u>MISCELLANEOUS</u>
Home School Books	Curriculum guides	software	school furniture
Encyclopedias	Testing	hardware	office furniture
Dictionary	School supplies		
Thesaurus	College prep	<u>FREE ITEMS</u>	
Maps	Preschool – HS resources		

****TAKE NOTE ABOVE OF NEW GOVERNMENT LAW CONCERNING USED BOOKS, TOYS, GAMES, ETC., FOR CHILDREN, AGES 12 AND UNDER. WE CANNOT SELL MATERIALS THAT WOULD FALL IN THESE CATEGORIES. SELLERS PLEASE CHECK THE INFORMATION BELOW FOR MORE DETAILS.**

This is something we apparently have to comply with. There have already been reports of the CPSC enforcing this new act - even at yard sales.

The Consumer Product Safety Improvement Act of 2008 was signed into law in August 2008 but did not go into effect until Feb. 2010. There were many new regulations in this act that apply to resale shops, people who sell on e-bay or thrift stores, and even yard sales in private yards. Unfortunately, the BHEA used book / curriculum sale places us (as an organization that is allowing the resale of used products) in this category. So please read the following information carefully. I can assure you that I will not be going through items individually to see if things have been recalled or not and unless something is obvious, it's probably not going to be a problem, but for liability reasons, I need to post this message and let everyone know that we ARE affected by this new legislation.

Thank you so much for your attention to this matter!

First off, if you want any additional information about what I'm about to post below, please visit the CPSC website at www.cpsc.gov. CPSC has conducted numerous recalls of products over the past 15 years and it is also YOUR responsibility to ensure that you do not bring something that has been recalled.

What you cannot sell or offer for sale: (This is general information from CPSC about resell products.)

> Products that have been recalled by CPSC. Products that have been recalled by CPSC.

> Toys and other articles intended for use by children, and any furniture, with paint or other surface coatings containing lead over specified amounts. Toys and other articles intended for use by children, and any furniture, with paint or other surface coatings containing lead over specified amounts.

> Products primarily intended for children age 12 or younger with lead content over a specific amount. Products primarily intended for children age 12 or younger with lead content over a specific amount.

> Certain toys or child care articles that contain any one of six prohibited chemicals known as phthalates, which are primarily used as plasticizers. Certain toys or child care articles that contain any one of six prohibited chemicals known as phthalates, which are primarily used as plasticizers.

> Other products that violate CPSC's safety standards, bans, rules or regulations or otherwise present a substantial product hazard. Other products that violate CPSC's safety standards, bans, rules or regulations or otherwise present a substantial product hazard.

How this applies to the book sale... We normally do not accept and you will NOT be allowed to sell any of the following products:

- cribs, baby furniture, mattresses, baby bath seats, baby strollers, clothing, bean bags, walkers, toy chests, hair dryers, or lamps.

We normally don't sell those things anyway since it's a BOOK / CURRICULUM sale, not a consignment sale for babies, but we do accept some other items aside from books so I wanted to clarify that these things would NOT be accepted.

This is a chart directly off the CPSC website that I thought some of you might find useful. It's a general "what's ok to sell or not to sell" list. Please notice that BOOKS ARE OK TO SELL!!! You will not need to worry about your books or curriculum.

Commonly Resold Children's Products

Bicycles and other related products (such as trailer bicycles and jogger strollers)

OK to sell; a two-year Stay of Enforcement allows resellers to put new and old bikes and parts out for sale.

Items made entirely of wood (without paint, surface coatings or hardware)

OK to sell

Clothes, Blankets and other items made entirely of > Dyed or undyed textiles (cotton, wool, hemp, nylon, etc.) > Dyed or undyed yarn > Non-metallic thread, trim, hook-and-loop (Velcro) and elastic > Dyed or undyed textiles (cotton, wool, hemp, nylon, etc.) > Dyed or undyed yarn > Non-metallic thread, trim, hook-and-loop (Velcro) and elastic

OK to sell

Clothes with rhinestones, metal or vinyl/plastic snaps, zippers, grommets, closures or appliqués.

Best to test, contact the manufacturer, or not sell

Inexpensive children's metal jewelry

Best to test, contact the manufacturer, or not sell

Jewelry and other items made entirely of: > Surgical steel, > Precious metals such as gold (at least 10 karat), sterling silver (at least 925/1000), > Precious and semiprecious gemstones (excluding a list of stones that are associated in nature with lead), or > Natural or cultured pearls > Surgical steel, > Precious metals such as gold (at least 10 karat), sterling silver (at least 925/1000), > Precious and semiprecious gemstones (excluding a list of stones that are associated in nature with lead), or > Natural or cultured pearls

OK to sell

Children's books printed after 1985 that are conventionally printed and intended to be read (as opposed to used for play)

OK to sell; however, books with metal spiral bindings have been recalled for lead paint.

Vintage children's books and other collectibles not considered primarily intended for children

OK to sell

Certain educational materials, such as chemistry sets

OK to sell

Also, in regards to books, it says books are safe to sell, but there is an exception to baby books such as bath books or "play books" such as those with music buttons, etc. Unfortunately, we won't be able to accept these items this year. These are rarely submitted anyway since most of the books put in the sale are high quality, wonderful books for kids, but if you have a plastic bath book or a book that has buttons or toys of any sort, it would probably be best not to sell these.

With phthalates, your safest course is not to sell or accept certain products (unless you know they don't contain phthalates).

CPSC will focus its enforcement efforts on:

> Bath toys, "play" books and other plastic toys (especially those made of polyvinyl chloride) that are intended for young children and can be put in the mouth. Bath toys, "play" books and other plastic toys (especially those made of polyvinyl chloride) that are intended for young children and can be put in the mouth.

> Soft plastic infant and baby products that can be easily grasped. Soft plastic infant and baby products that can be easily grasped.

Magnetic Toys: We usually have kits of Magnetix or other magnetic toys at the sale. Please check and make sure your toys haven't been recalled before you bring them to the sale.

What to Do (magnetic toys):

> Don't sell magnetic toys that have been recalled. Don't sell magnetic toys that have been recalled.

> Don't sell any toy that has loose or missing magnetic components. Don't sell any toy that has loose or missing magnetic components.

> Hobby, craft and science kits intended for children over 8 years old may have small magnets, and can be sold provided they are labeled with a warning about the hazard. Hobby, craft and science kits intended for children over 8 years old may have small magnets, and can be sold provided they are labeled with a warning about the hazard.

So where does this leave us???

Please plan to bring your old books, new books, curriculum, workbooks, desks, bookshelves, educational computer games, children's toys that haven't been recalled (think of educational toys like Tinker toys, Playmobil, Legos, and other good quality toys), family videos or DVDs, preschool sets, puzzles, etc. There is so much that we can sell and most of what we normally have at the sale will be allowed as always.

Thanks!